

A boutique strategic consulting firm helping government contractors win contracts, execute programs, and grow with confidence — across the entire contract lifecycle.

CORE COMPETENCIES

01 Capture Strategy & Growth

Opportunity assessment · capture planning · win strategy · competitive positioning · pipeline development · gate & capture reviews

02 Pricing & Cost Strategy

Price-to-win · cost modeling · Basis of Estimate · Monte Carlo risk simulation · independent pricing reviews · FAR-compliant pricing support

03 Proposal Development & Business Growth

Proposal management · compliance matrices & reviews · capability statements · past performance · color team reviews · proposal graphics

04 Program Financial Management

Forecasting · budget planning · EAC development · variance analysis · program controls · subcontract financial management · executive reporting

05 Operational Excellence & PMO

PMO design & support · process improvement · SOP development · workflow design · knowledge management · operational readiness

06 AI-Enabled Business Transformation

Workflow automation · knowledge systems · prompt libraries · business process automation · executive AI solutions

EXECUTIVE EXPERTISE

Founded by government contracting practitioners with hands-on experience inside complex defense programs: program financial management, budget development and defense, EAC construction and executive briefing, variance analysis, subcontractor financial management, and leadership reporting in FAR-governed environments.

DIFFERENTIATORS

- Built by practitioners, not career consultants
- One firm across the full contract lifecycle
- Pricing & risk analytics depth rare at boutique scale
- Principal-level attention on every engagement
- AI-enabled delivery — boutique speed, big-firm rigor
- Headquartered in the Huntsville defense corridor

WHO WE SERVE

PRIME CONTRACTORS

SMALL BUSINESSES

GOVERNMENT CONTRACTORS

EXECUTIVE TEAMS

PMOS

PROFESSIONAL SERVICES

ENGAGEMENT MODEL

- **Advise** — principal-level lifecycle assessment
- **Align** — the right practice mix for the objective
- **Execute** — disciplined delivery, accountable to results

TOOLS & PLATFORMS

Deltak Costpoint · Microsoft 365 & Excel-based program control environments · Modern AI platforms applied under structured data-handling guardrails

Confidence at Every Stage.

○
OPPORTUNITY
IDENTIFICATION

○
CAPTURE
STRATEGY

○
PRICING &
COST
STRATEGY

○
PROPOSAL
DEVELOPMENT

●
CONTRACT
AWARD

○
PROGRAM
FINANCIAL
MANAGEMENT

○
OPERATIONAL
EXCELLENCE

○
GROWTH &
RECOMPETE